

# A Mixed-Methods Study of Mobile Users' Data Usage Practices in South Africa

**Arunesh Mathur**, Brent Schlotfeldt, Marshini Chetty  
University of Maryland, College Park



COLLEGE OF  
INFORMATION  
STUDIES





Globally, mobile broadband penetration reaches **47%** in 2015 and mobile traffic is predicted to **increase tenfold** by 2019!

Source: ITU ICT Facts and Figures 2015, Cisco Visual Networking Index: Global Mobile Data Forecast Update 2014-2019





Africa has **35** times as many **mobile Internet subscriptions** per 100 inhabitants vs **fixed-line broadband subscriptions**

Source: ITU ICT Facts and Figures 2015

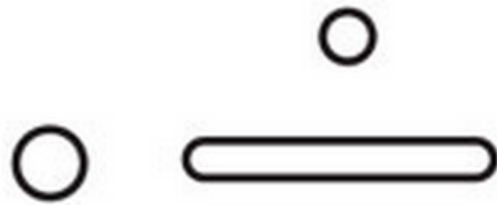












You have used all of your 1 GB high speed data monthly data plan and will get slower speeds until your next billing cycle starts.

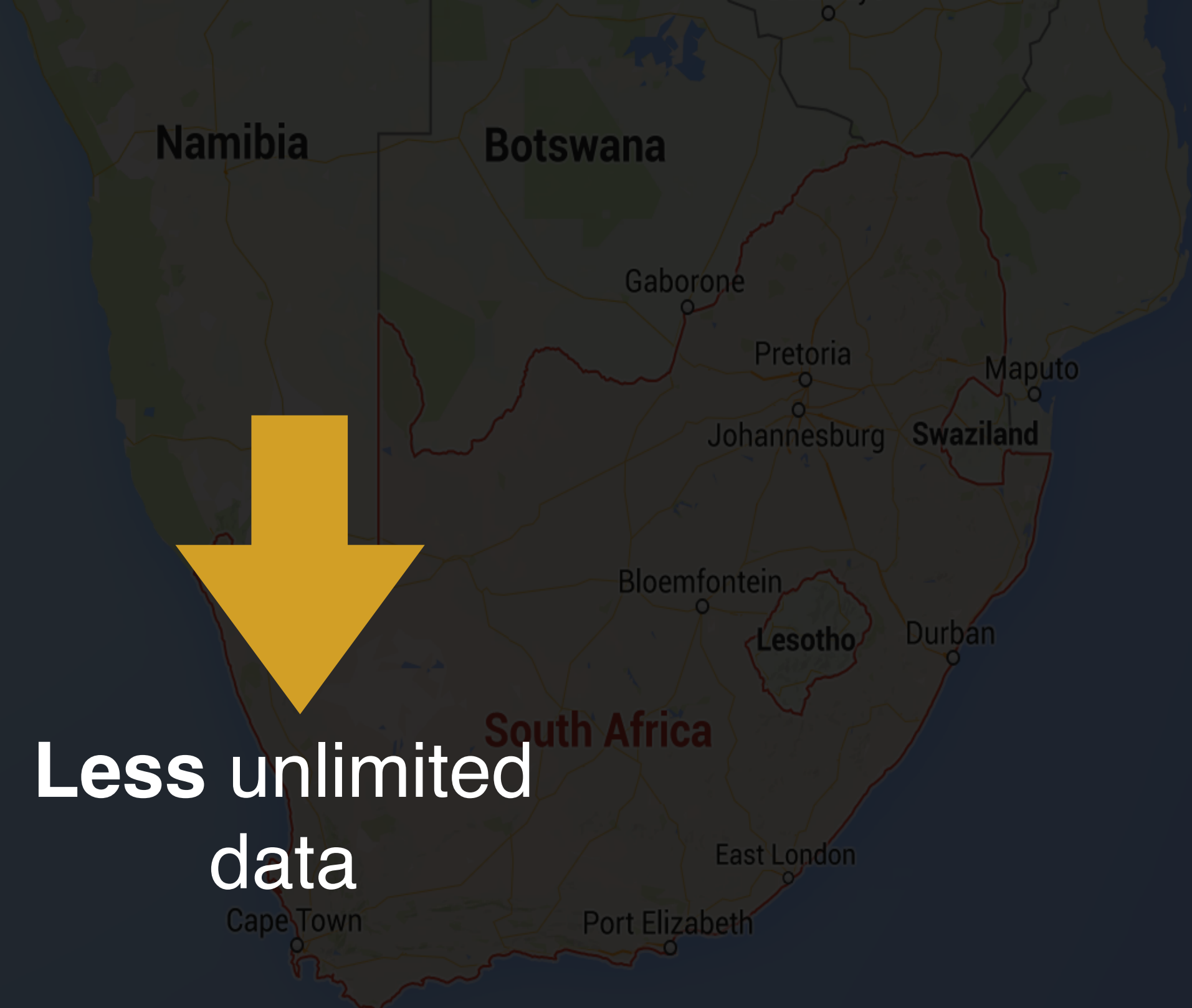


# Research Goals

1. Determine how users **manage** and **control** different aspects of **mobile** data
2. Find **design implications** for mobile applications and data monitoring tools







A map of Southern Africa is shown in a dark, semi-transparent style. A large, bright yellow arrow points downwards from the top-left area of the map towards the text. The map includes labels for several countries and cities: Namibia, Botswana, Gaborone, Pretoria, Johannesburg, Maputo, Swaziland, Bloemfontein, Lesotho, Durban, South Africa, East London, Port Elizabeth, and Cape Town. The text 'Less unlimited data' is written in a large, white, sans-serif font, with 'Less' and 'unlimited' on the first line and 'data' on the second line.

**Less unlimited  
data**



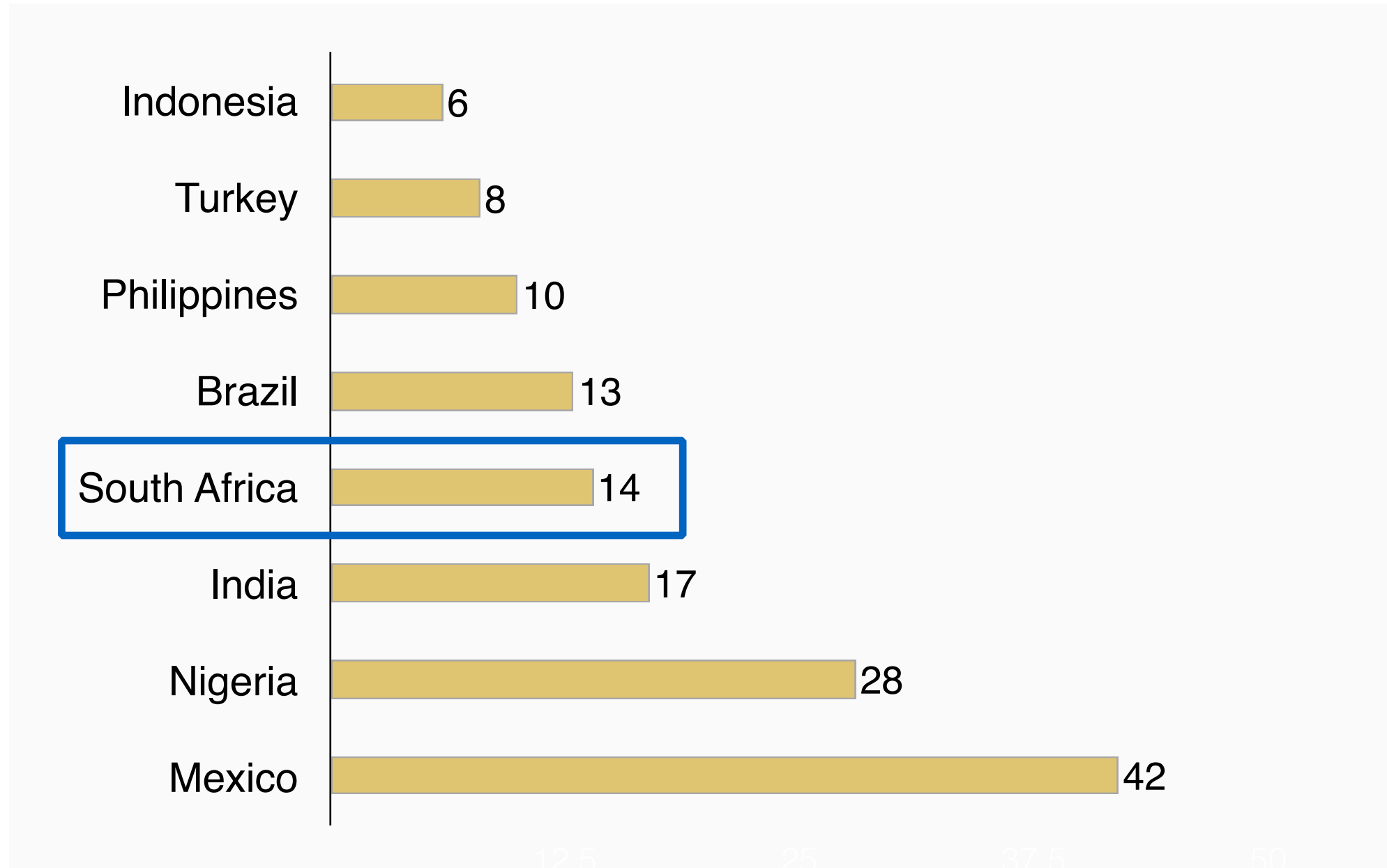


A map of Southern Africa showing the borders of Namibia, Botswana, Swaziland, Lesotho, and South Africa. Major cities like Gaborone, Pretoria, Johannesburg, Maputo, Bloemfontein, Durban, East London, Port Elizabeth, and Cape Town are marked. A large yellow arrow points down towards the text 'Less unlimited data' on the left side of the map. A large red arrow points up towards the text 'High data costs' on the right side of the map.

**Less unlimited  
data**

**High data  
costs**

# Hours of minimum wage work needed to pay for a 500 MB mobile data plan





# Research Questions

# Research Questions



Q1: How does the **cost** of mobile data affect usage?



# Research Questions



Q1: How does the **cost** of mobile data affect usage?



Q2: How **knowledgeable** are users about various apps' data consumption on their mobile phones?

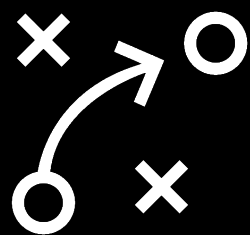
# Research Questions



Q1: How does the **cost** of mobile data affect usage?



Q2: How **knowledgeable** are users about various apps' data consumption on their mobile phones?



Q3: What strategies do users employ to **control** mobile data usage on their mobile phones?



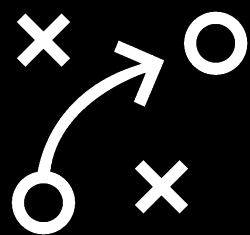
# Research Questions



Q1: How does the **cost** of mobile data affect usage?



Q2: How **knowledgeable** are users about various apps' data consumption on their mobile phones?



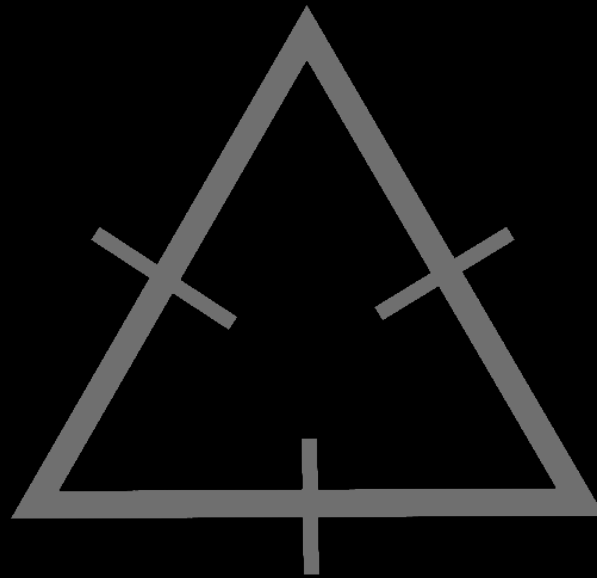
Q3: What strategies do users employ to **control** mobile data usage on their mobile phones?



Q4: What **tools** do users employ track mobile data usage?

# Research Method

# Research Method

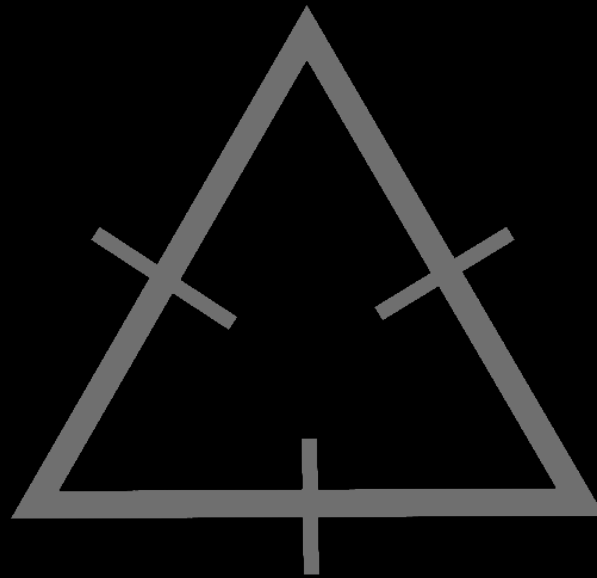




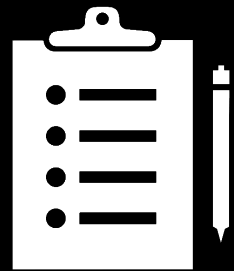
# Research Method



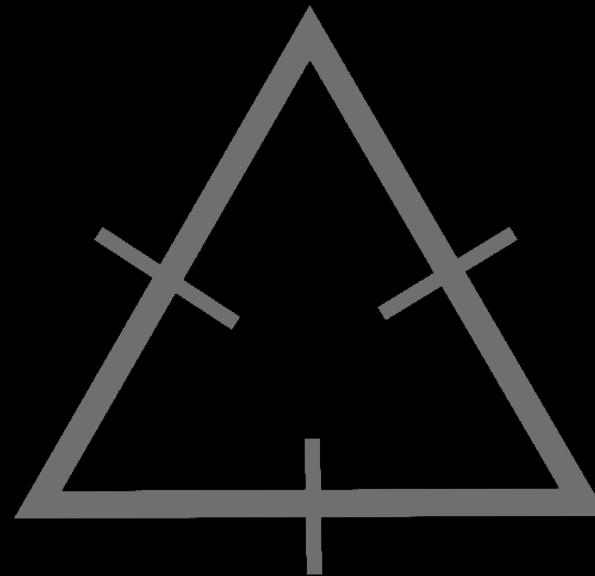
**Online** Survey  
(N = 339)



# Research Method

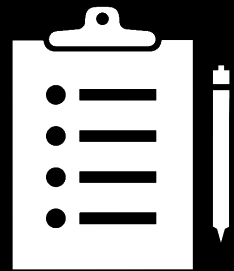


**Online** Survey  
(N = 339)

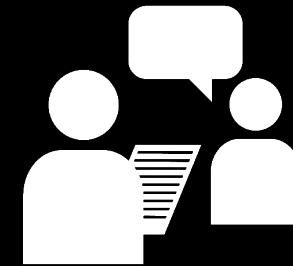


**Semi-structured**  
Interviews  
(N = 43)

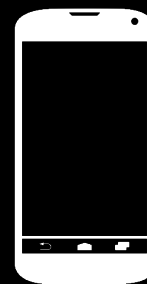
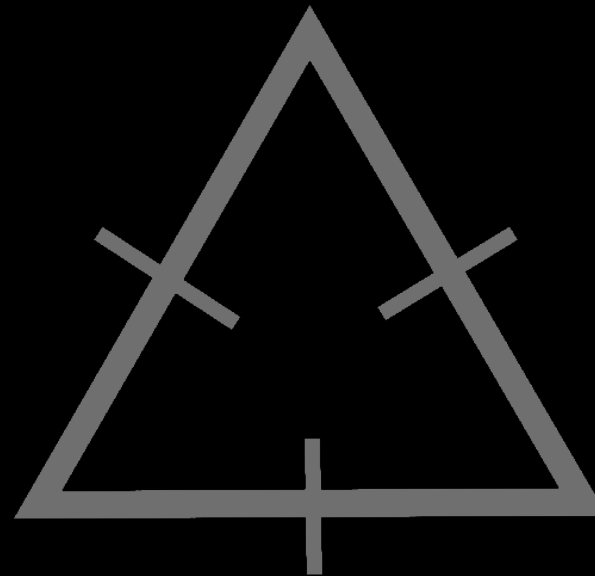
# Research Method



**Online** Survey  
(N = 339)



**Semi-structured**  
Interviews  
(N = 43)



**MySpeedTest**  
(N = 121)





# My Speed Test

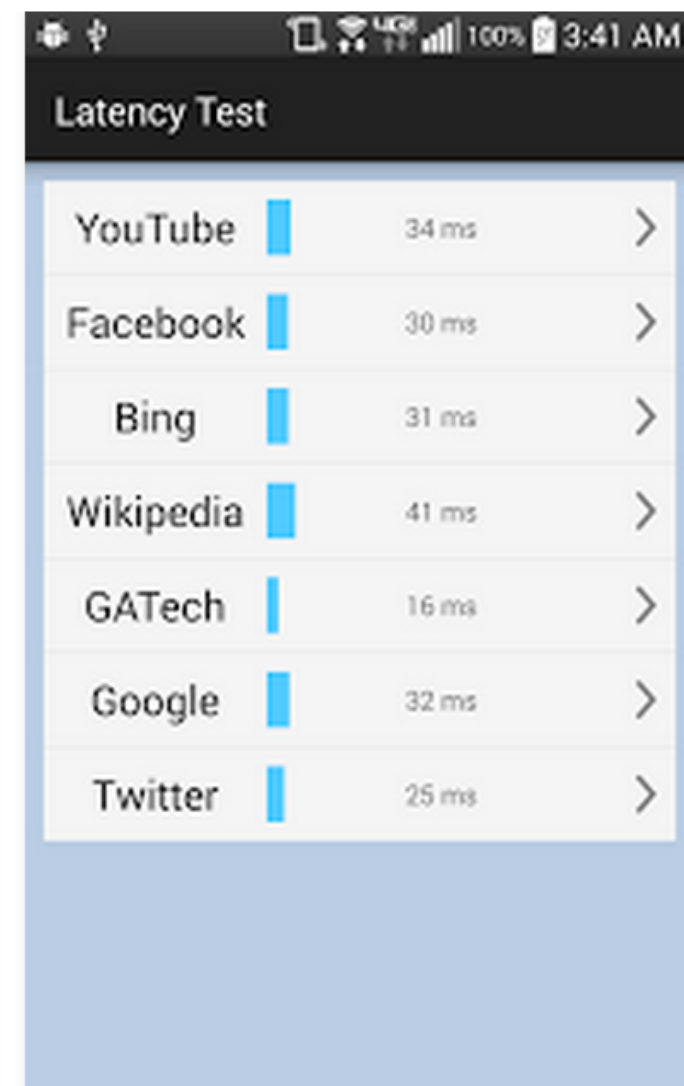
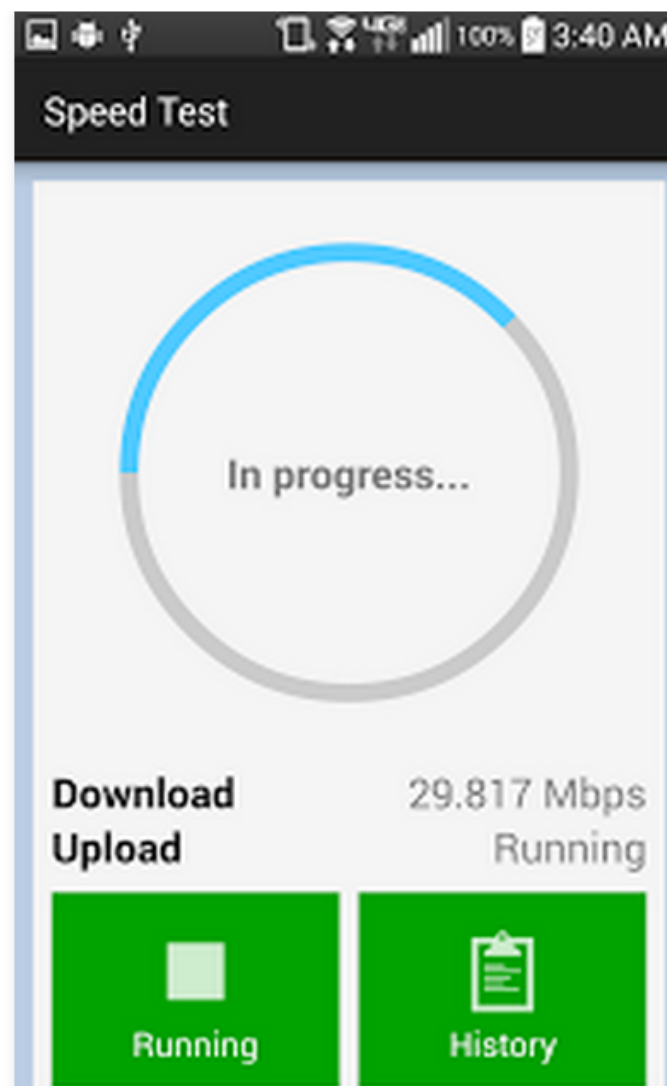
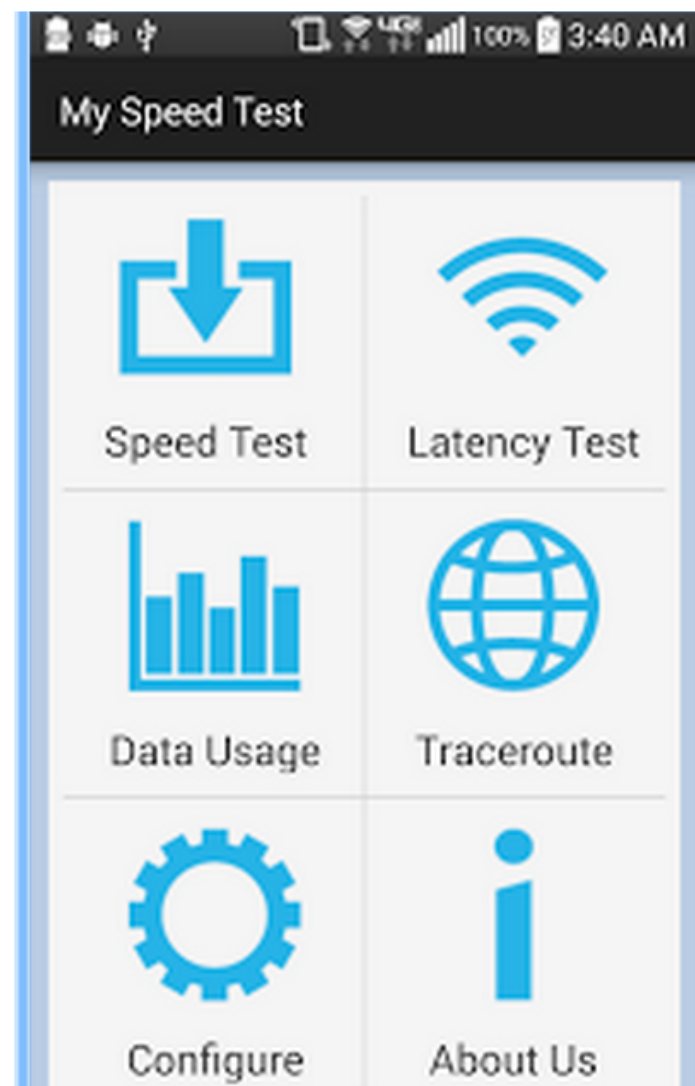
GTNoise Tools

★★★★★ 145

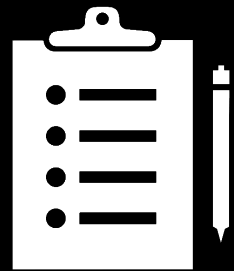
Unrated

 This app is compatible with all of your devices.

Installed



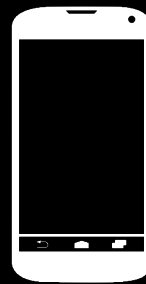
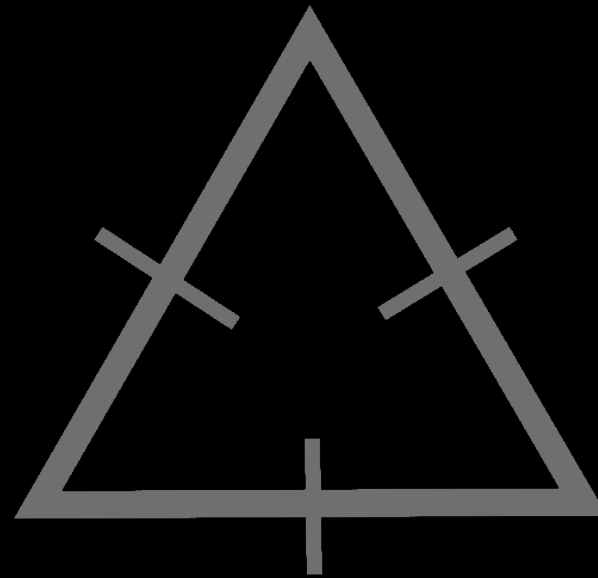
# Research Method



**Online** Survey  
(N = 339)



**Semi-structured**  
Interviews  
(N = 43)

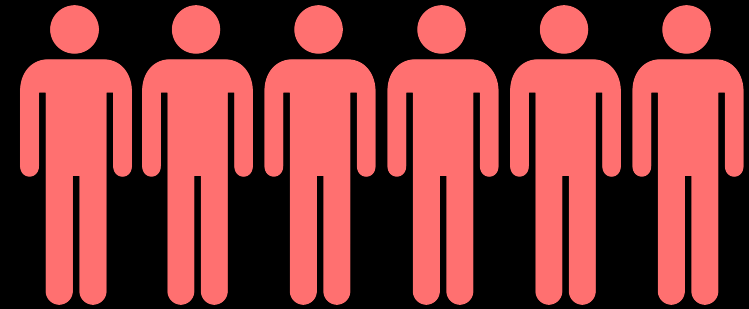


**MySpeedTest**  
(N = 121)

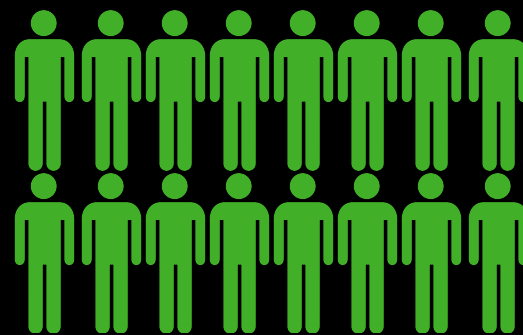
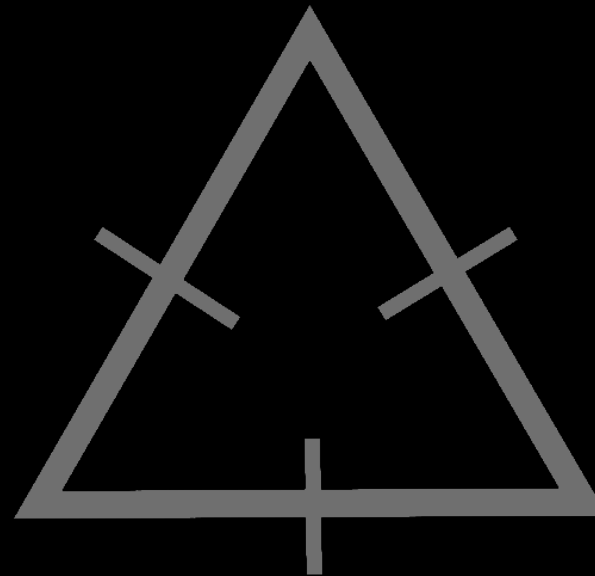
# Research Method



**Online Survey**  
(N = 339)



**Semi-structured Interviews**  
(N = 43)

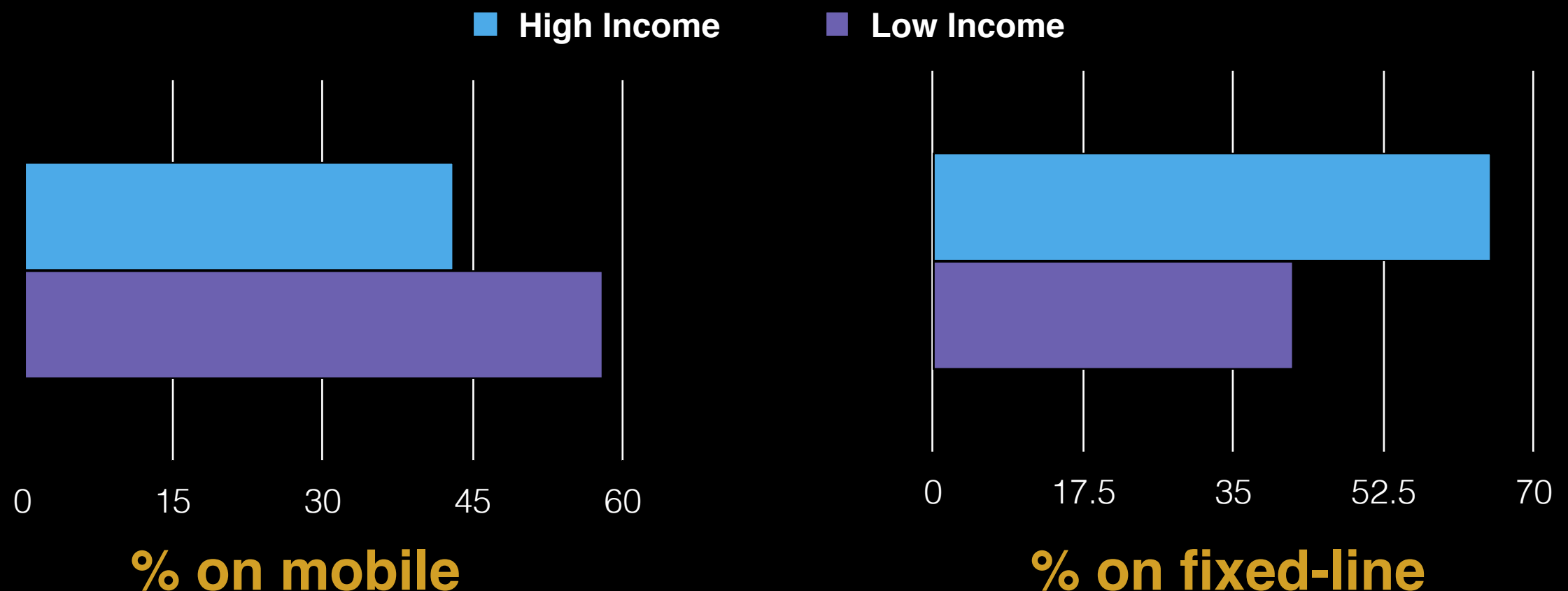


**MySpeedTest**  
(N = 121)



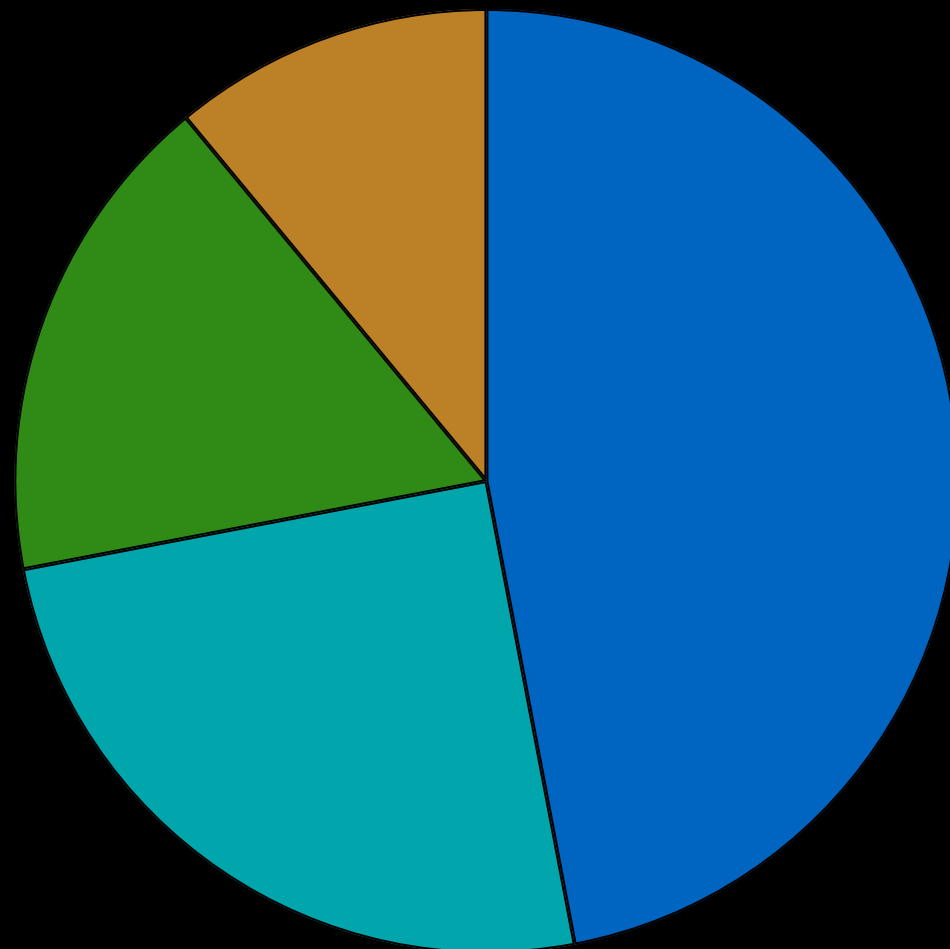
# Demographics: Survey + Interview

1. **Age:** 40% between 25-34 years old
2. **Gender:** 81% Male
3. **Split** participants into **low** (119) and **high** income (165)



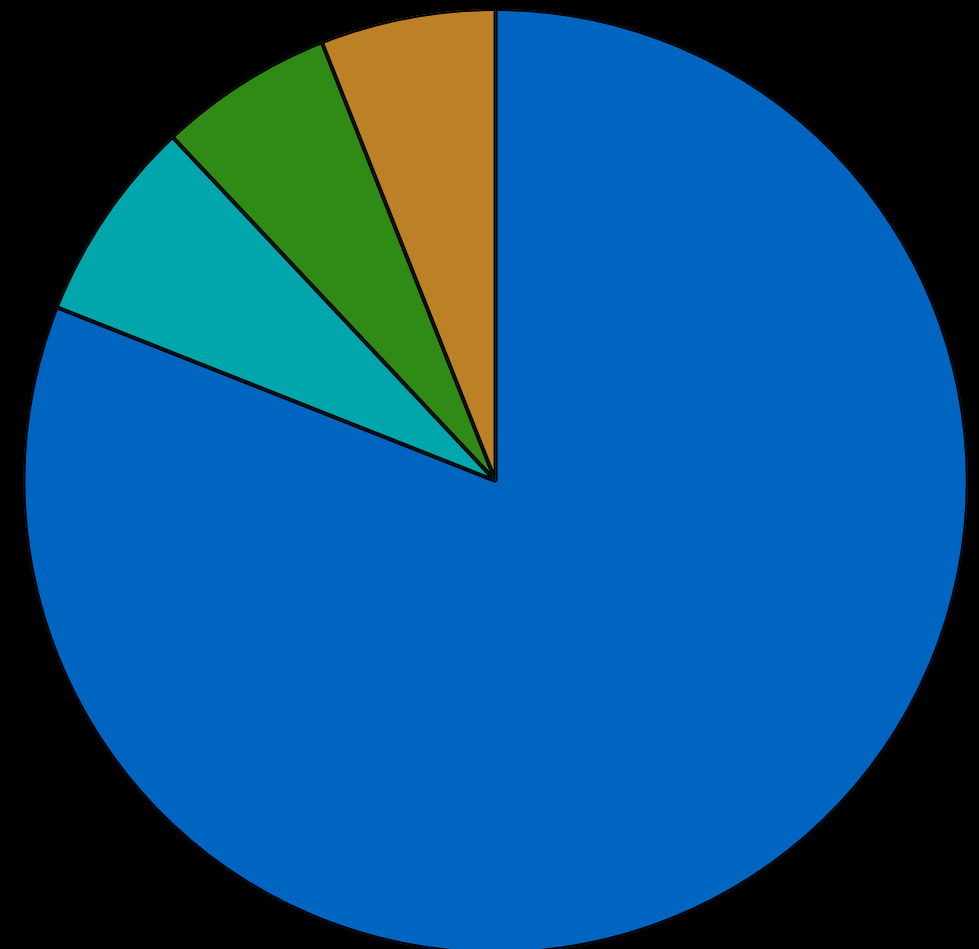
# Demographics: MySpeedTest

## Network Provider



● Vodacom  
● Cell C  
● MTN  
● Others

## Phone Manufacturer



● Samsung  
● LG  
● HTC  
● Others

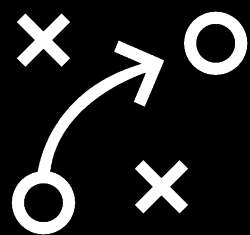
# Findings



Q1: How does the **cost** of mobile data affect usage?



Q2: How **knowledgeable** are users about various apps' data consumption on their mobile phones?



Q3: What strategies do users employ to **control** mobile data usage on their mobile phones?



Q4: What **tools** do users employ track mobile data usage?



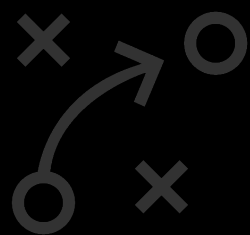
# Findings



Q1: How does the **cost** of mobile data affect usage?



Q2: How **knowledgeable** are users about various apps' data consumption on their mobile phones?



Q3: What strategies do users employ to **control** mobile data usage on their mobile phones?



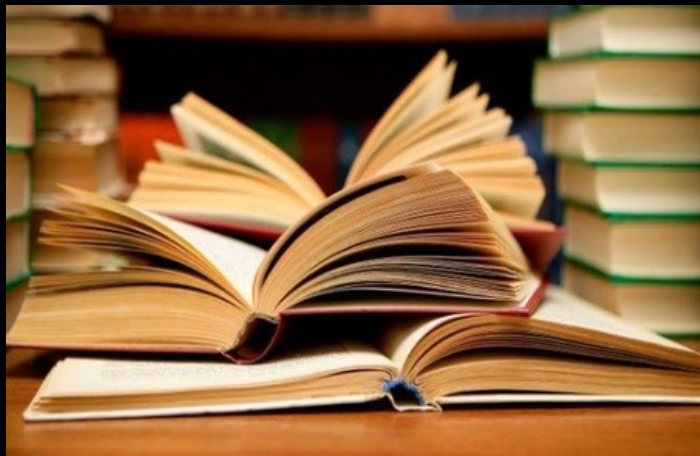
Q4: What **tools** do users employ track mobile data usage?

Mobile data is a **high-value asset** and costs **dictate** users' choice of Internet plans (prepaid vs contract)

Median spend on mobile data per month (\$13.5 vs \$16.5)



Low-income users ranked mobile data higher than:



**Education**



**Health**



**Clothing**



I cut down on my hair products; I wash my hair once every two weeks to save money for data.

- P21





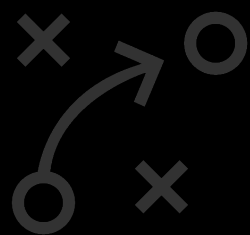
# Findings



Q1: How does the **cost** of mobile data affect usage?



Q2: How **knowledgeable** are users about various apps' data consumption on their mobile phones?



Q3: What strategies do users employ to **control** mobile data usage on their mobile phones?



Q4: What **tools** do users employ track mobile data usage?

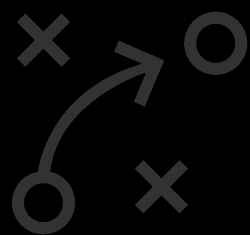
# Findings



Q1: How does the **cost** of mobile data affect usage?



Q2: How **knowledgeable** are users about various apps' data consumption on their mobile phones?

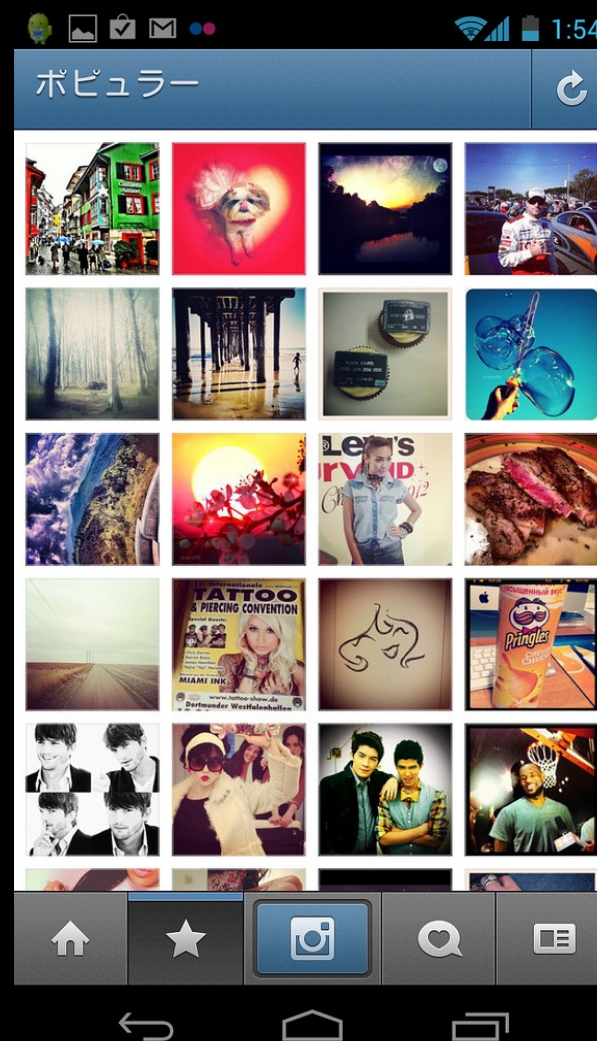
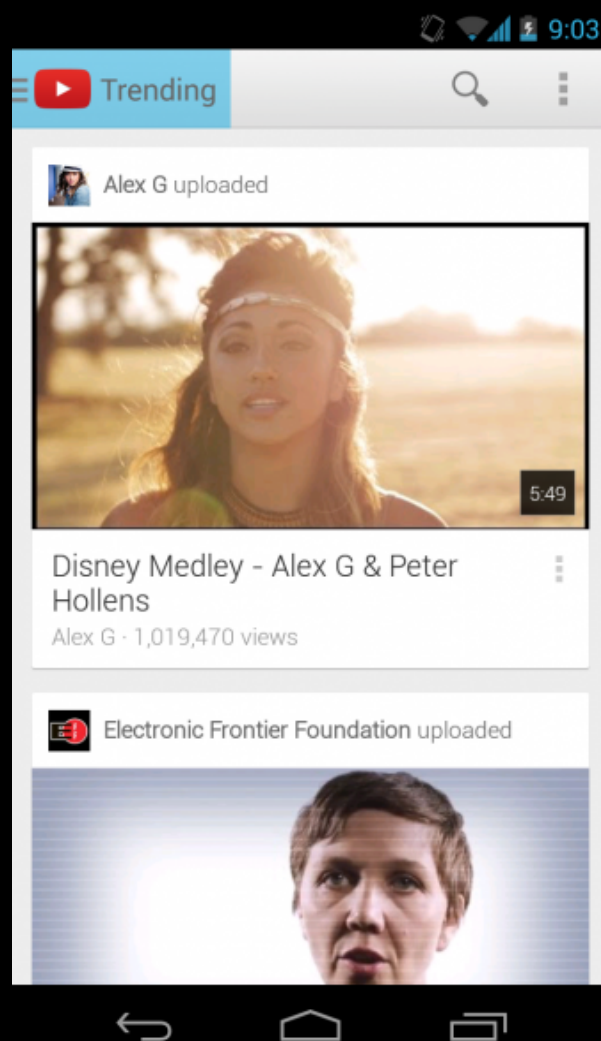


Q3: What strategies do users employ to **control** mobile data usage on their mobile phones?



Q4: What **tools** do users employ track mobile data usage?

**84%** knew watching a 10 minute video consumed more data than using social media or reading text article for same amount of time



“

When it comes to streaming of things from YouTube, stuff like that, I know that takes a lot of data.

-P14

”



However, they found it hard to interpret **invisible** consumers, or apps/services that run in the background







I don't understand how Facebook Messenger works. I think it's off and then all of a sudden you just notice the chat comes on.

- P29



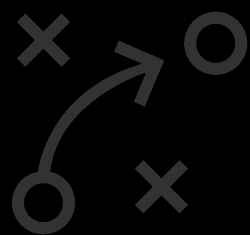
# Findings



Q1: How does the **cost** of mobile data affect usage?



Q2: How **knowledgeable** are users about various apps' data consumption on their mobile phones?



Q3: What strategies do users employ to **control** mobile data usage on their mobile phones?



Q4: What **tools** do users employ track mobile data usage?

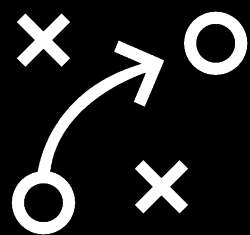
# Findings



Q1: How does the **cost** of mobile data affect usage?



Q2: How **knowledgeable** are users about various apps' data consumption on their mobile phones?



Q3: What strategies do users employ to **control** mobile data usage on their mobile phones?



Q4: What **tools** do users employ track mobile data usage?



Users **purposefully disconnected**  
from the mobile Internet to **save** data





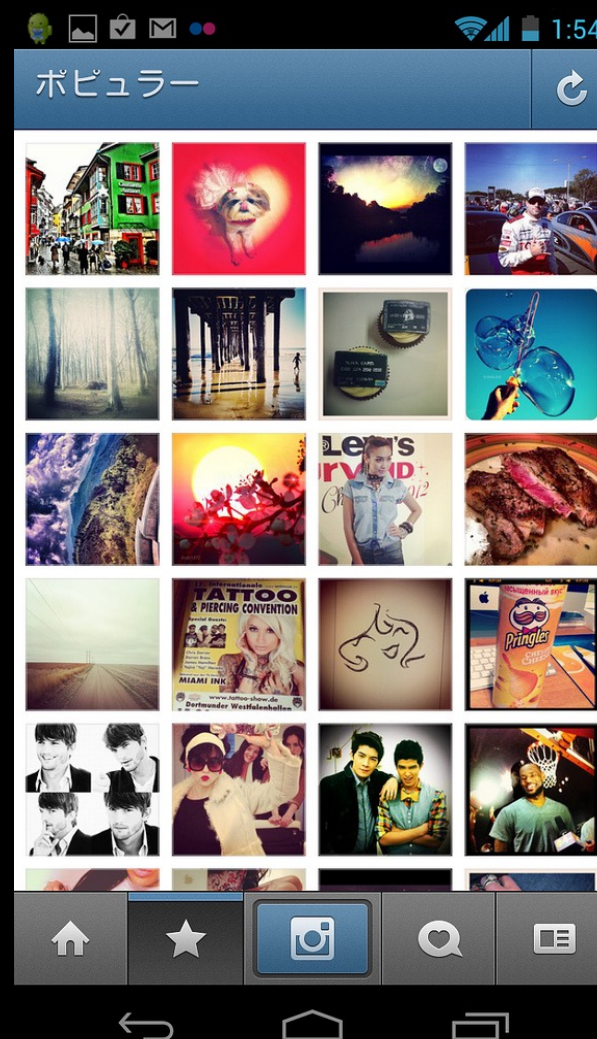
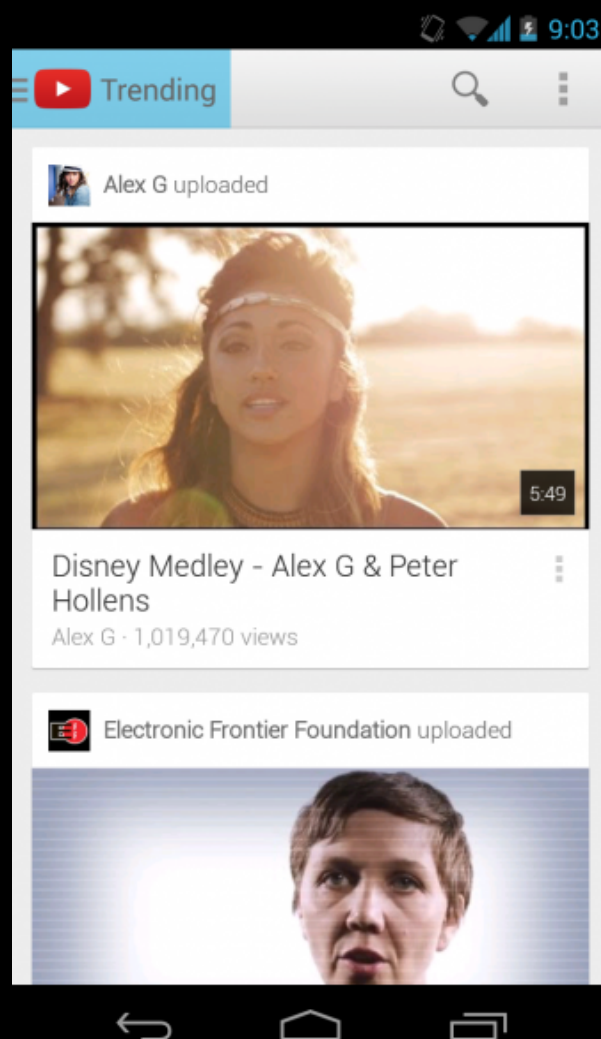
I keep my data connection on  
when I'm chatting or messaging,  
but when I'm busy, I put it off.

- P10

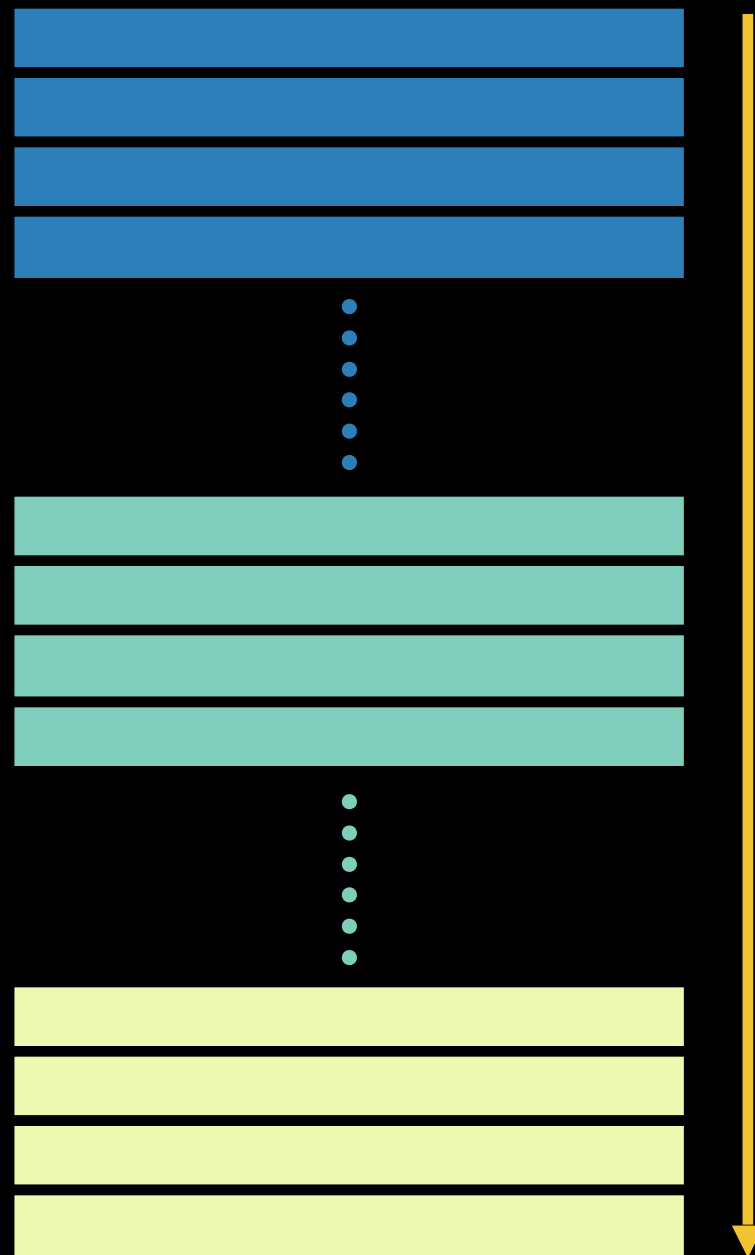




Because of their knowledge, users **avoided** using data intensive apps



# My Speed Test

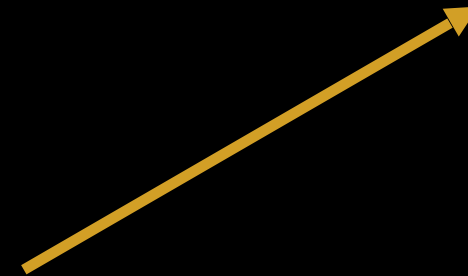


Decreasing  
order of  
median daily  
data usage

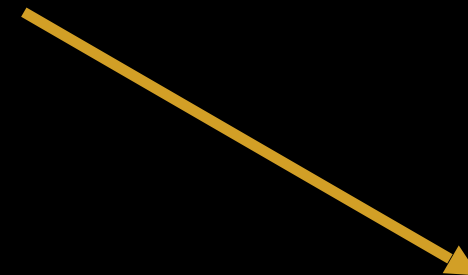
# My Speed Test: Overall Usage



YouTube  
#25

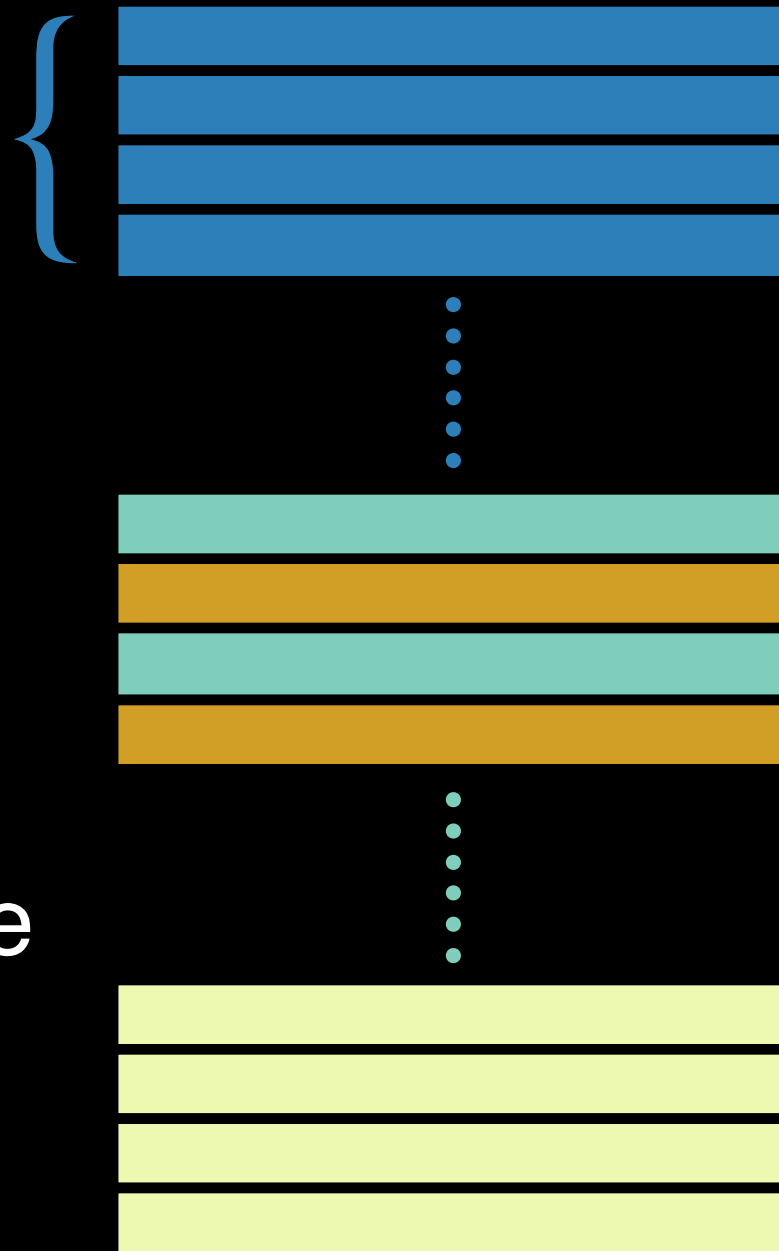


Skype  
#27

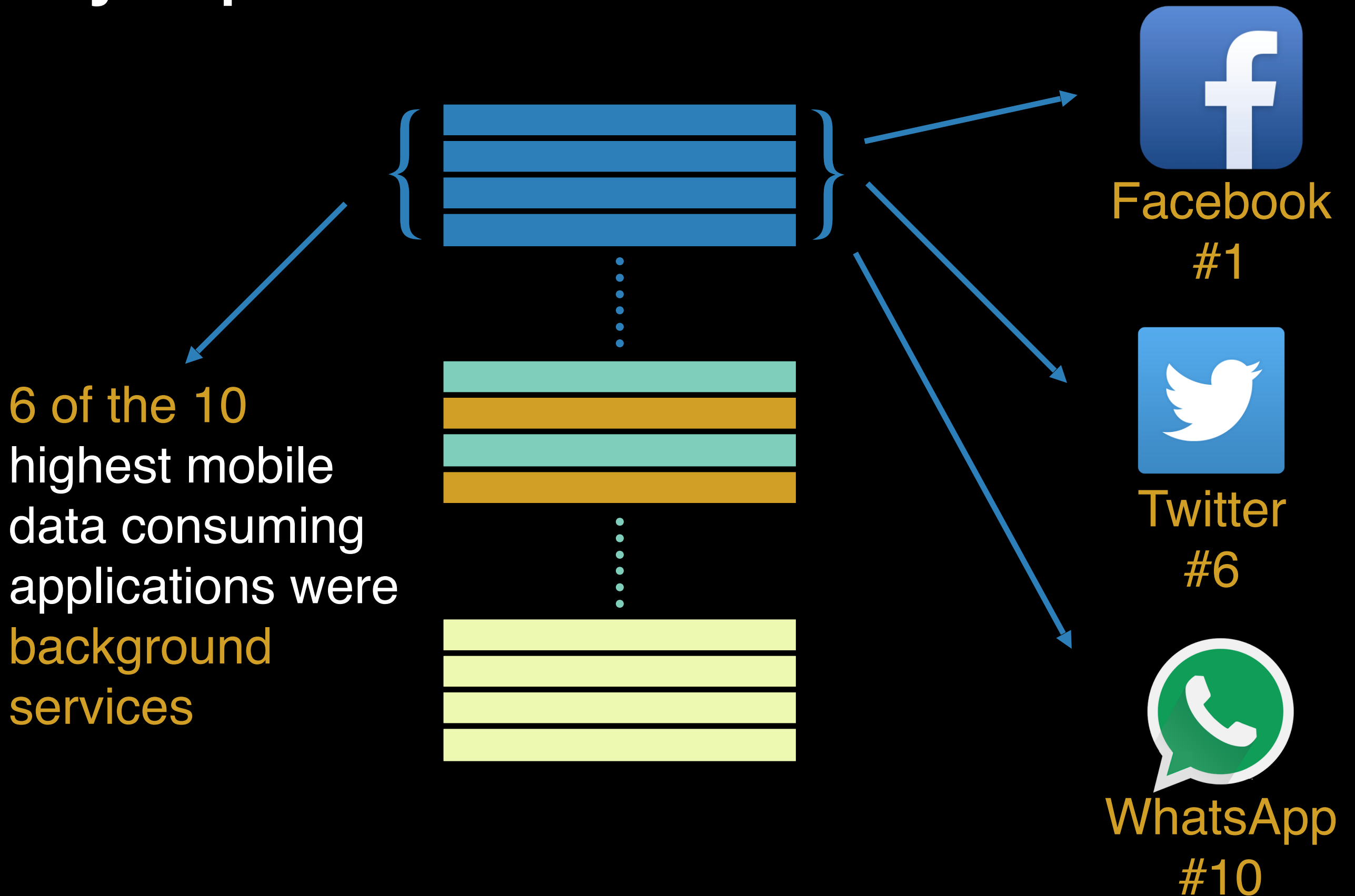


# My Speed Test: Mobile Data

6 of the 10  
highest mobile  
data consuming  
applications were  
background  
services

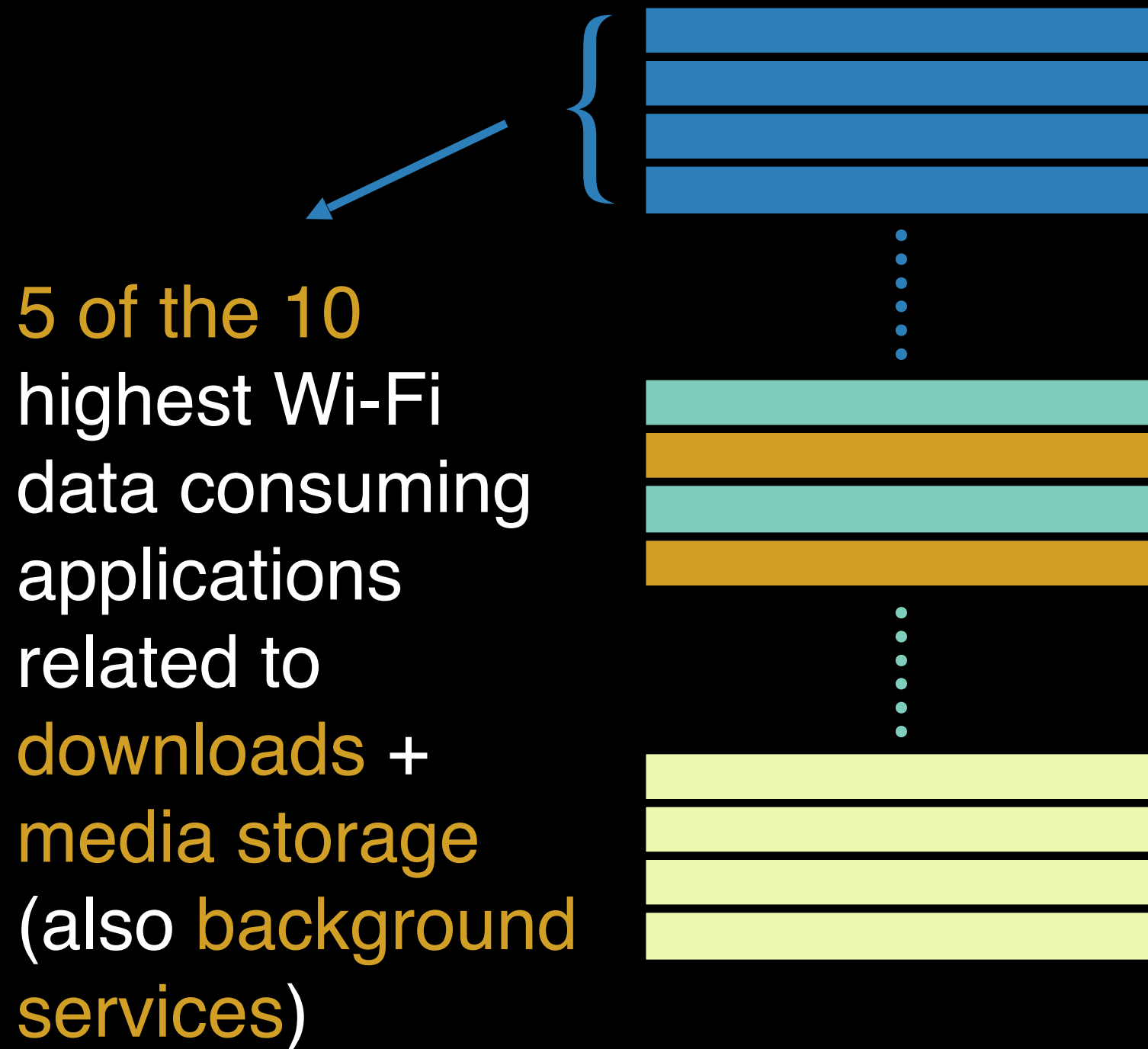


# My Speed Test: Mobile Data

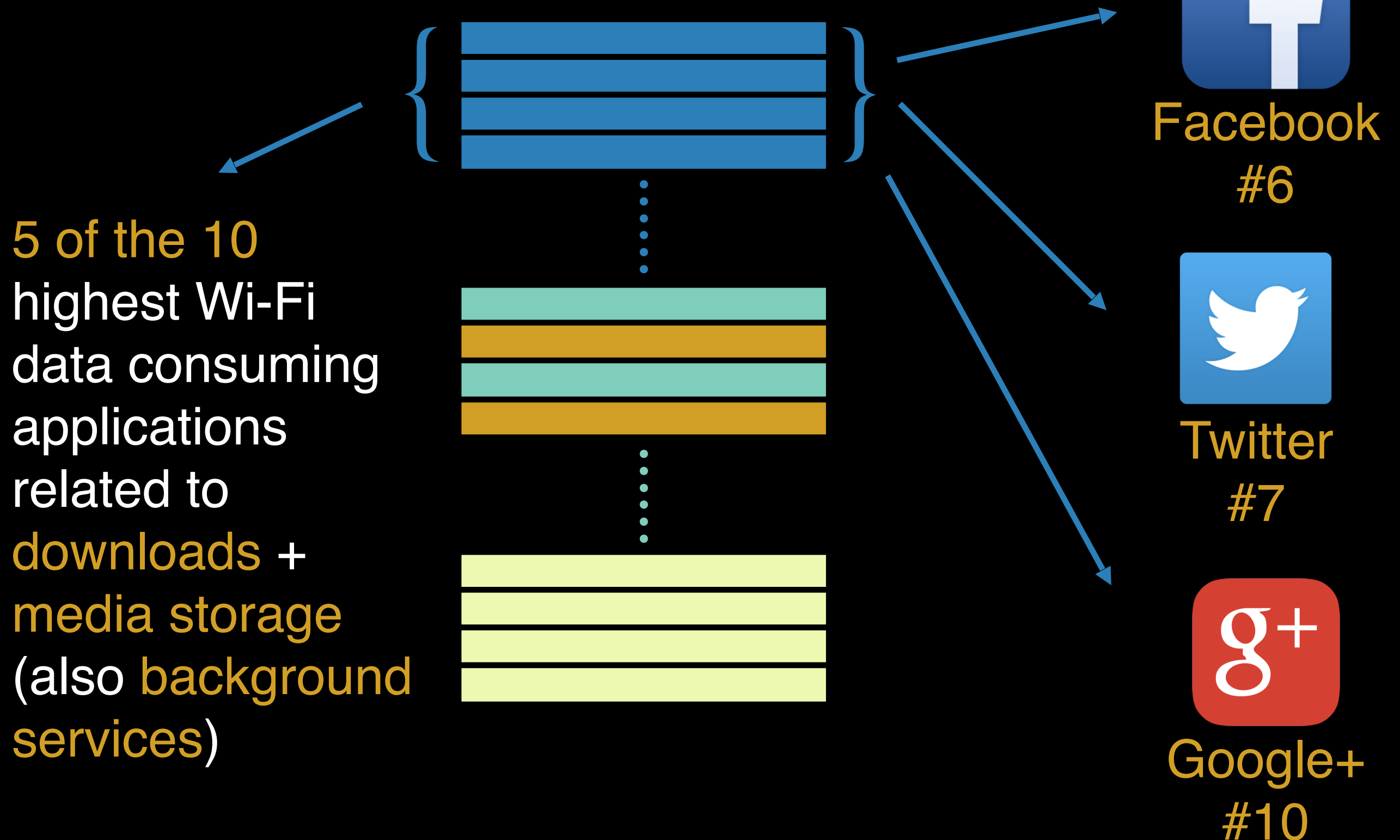


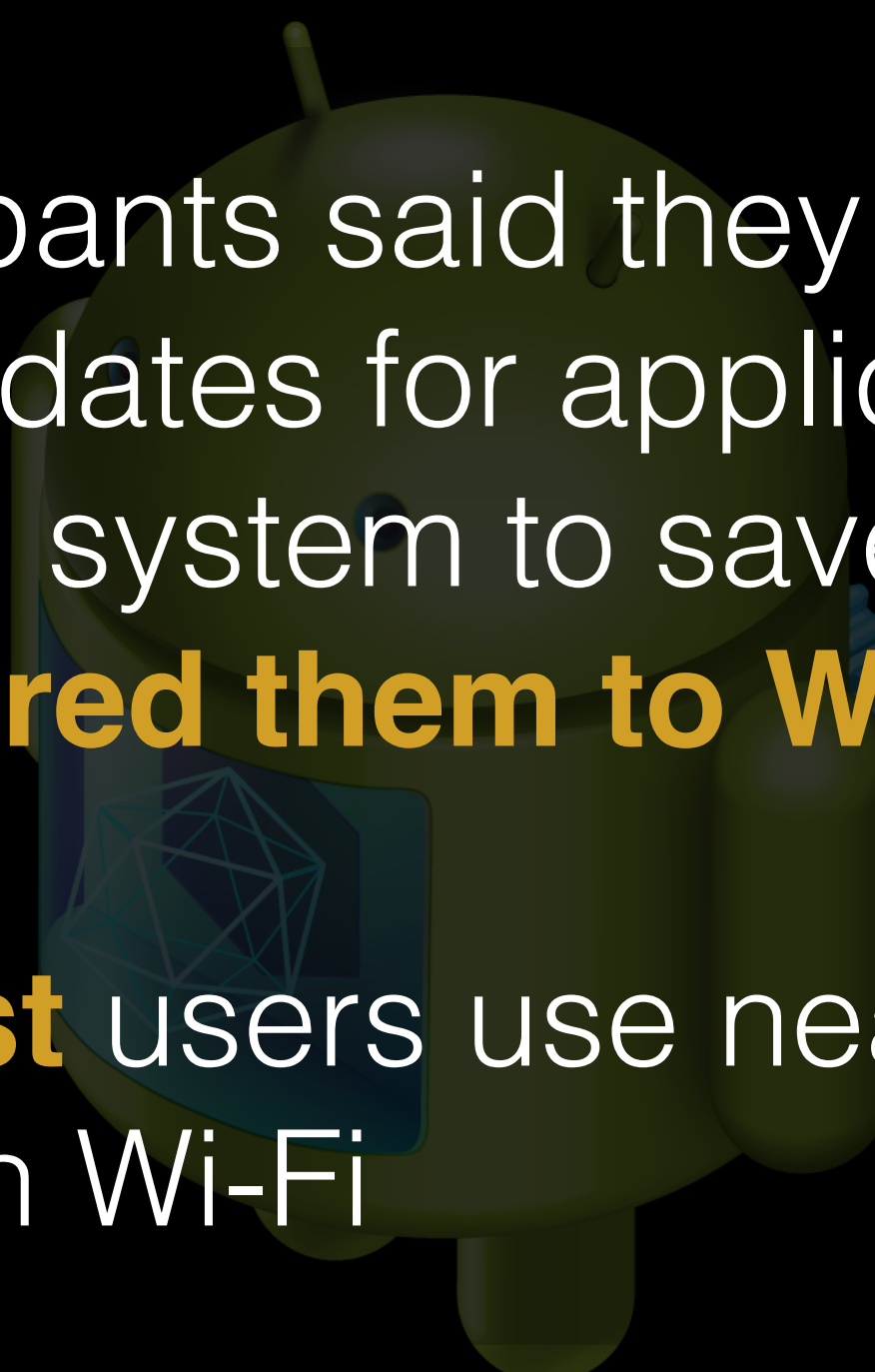


# My Speed Test: Wi-Fi



# My Speed Test: Wi-Fi





Many participants said they they **disabled** automatic updates for applications and the operating system to save on mobile data or **deferred them to Wi-Fi**

**MySpeedTest** users use nearly **twice** as much data on Wi-Fi

**JB** Update

by hsigmond



If you do change your settings correctly, your Android phone and tablet will update automatically, and I have noticed that my data sometimes drops.

- P19



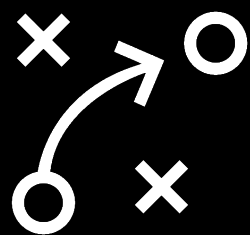
# Findings



Q1: How does the **cost** of mobile data affect usage?



Q2: How **knowledgeable** are users about various apps' data consumption on their mobile phones?



Q3: What strategies do users employ to **control** mobile data usage on their mobile phones?



Q4: What **tools** do users employ track mobile data usage?



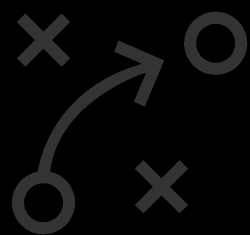
# Findings



Q1: How does the **cost** of mobile data affect usage?



Q2: How **knowledgeable** are users about various apps' data consumption on their mobile phones?

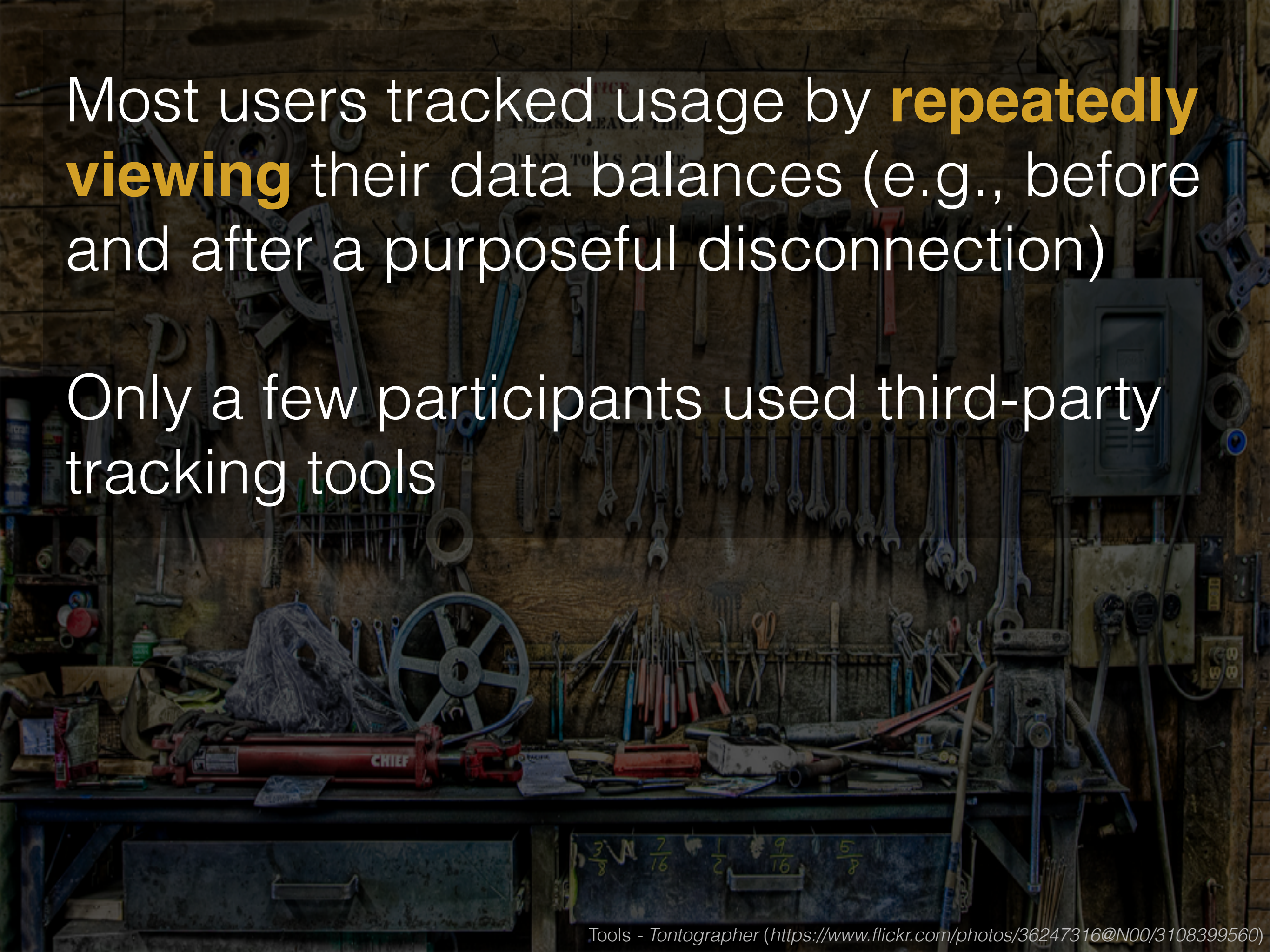


Q3: What strategies do users employ to **control** mobile data usage on their mobile phones?



Q4: What **tools** do users employ track mobile data usage?





Most users tracked usage by **repeatedly viewing** their data balances (e.g., before and after a purposeful disconnection)

Only a few participants used third-party tracking tools



Users desired **greater control** over how much data different applications use



I want to be able to specify how much data I want a particular app to use in a particular month. So I want my WhatsApp application to be dedicated 20 MB worth of data every month.

- P13





# Implications for Design



Costs influence **how** users get online  
and create **purposeful** disconnection

# Implications for Design



Costs influence **how** users get online and create **purposeful** disconnection



Reduce costs using '**Slim**' apps

# Facebook

*Launches a  
252KB Android  
app titled  
**'Facebook Lite'***



# Implications for Design



Costs influence **how** users get online and create **purposeful** disconnection



Reduce costs using '**Slim**' apps and **Zero-rating**



# Implications for Design

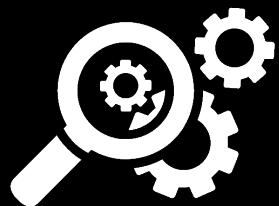


Users employ a variety of strategies to **reduce** data usage

# Implications for Design



Users employ a variety of strategies to **reduce** data usage



Tools to help software developers measure apps' data usage under various network conditions

# Implications for Design

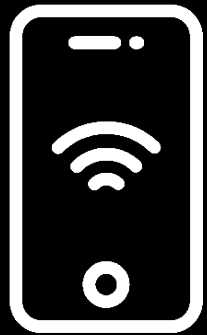


Users seek **greater control** over data usage

# Implications for Design



Users seek **greater control** over data usage



Options to set “Wi-Fi only” or “mobile-data only” and limit background usage during app installation



# Questions?

Arunesh Mathur

@aruneshmathur

<http://aruneshmathur.co.in>

This work was supported by

